

Operation USA helps communities alleviate the effects of disasters, disease and endemic poverty throughout the world by providing privately-funded relief, reconstruction and development aid. We provide material and financial assistance to grassroots organizations that promote sustainable development, leadership and capacity building, income generating activities, education and health services, and advocate on behalf of vulnerable people.

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RELIEF DONE RIGHT
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Annual
Report
2010

Operation USA



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Dear Friends,

The program and financial information presented in Operation USA's annual report cover the last half of 2009 and the first half of 2010... During this period, Operation USA faced one of its greatest challenges in responding to the deadly Haiti earthquake, which killed 250,000 people. Recovery is coming slowly, but there is a long road ahead.

In the months following the Haiti earthquake, an extensive part of Chile was greatly affected, especially along the coast, by an 8.8 earthquake and tsunami... The BP oil spill hit the Gulf Coast as it still works to recover from Hurricanes Katrina, Rita, Gustav and Ike; violent conflict and human suffering continues in The Congo and Sudan; and, the number of medically uninsured Americans—now over 50 million—continues to affect the ability of non-profit clinics we support to provide even the basics of health care for our neighbors in need. More recently, we have taken on the challenge of aiding flood victims in Pakistan, whose numbers have now risen to 20 million homeless, as well as continuing our support for our Tsunami recovery projects in the aftermath of Sri Lanka's civil war.

In reading through this report and visiting our website—www.opusa.org—you will learn about the bright spots where you and Operation USA have joined forces to deliver both emergency and reconstruction assistance to victims of disasters around the world. From China's Sichuan Quake (2 schools and 5 clinics rebuilt with support from Honeywell Corporation), to creating new post-disaster projects for Chile's fishing families and urban homeless; to bringing help to the children of Haiti (8 airlifts, 8 sea shipments, a large new school under construction in Jacmel), also distributed material aid to victims of massive 1. in Manila, The Philippines; continue to support sustainable development projects in the village of Santa Rosa, Nicaragua, 12 years after the devastation of Hurricane Mitch; and, continue to support youth and community health projects in New Orleans and along the Mississippi Gulf Coast.

Even in the face of the economic downturn and fall-off in cash donations besetting most nonprofit organizations, Operation USA continues to average nearly \$2 million in aid per staff member! That's one of the very best ratios among all nonprofits in the USA. Your generosity makes that possible.

Sincerely,



Richard M. Walden
President & CEO



piti piti na rive
little by little, we will arrive



DISASTER RELIEF

The core of our mission is providing the most essential aid in situations of the most extreme need.

HAITI

On January 12, a magnitude 7.0 earthquake hit the island nation of Haiti. Devastation in Port-au-Prince, and many areas beyond, was without precedent. As many as 3 million people were affected by the quake—1 million left homeless; 300,000 injured and over 220,000 killed. Operation USA responded rapidly to the disaster, shipping emergency aid within days of the earthquake. Over \$5.5 million in donated medical, energy, food and shelter supplies has been sent to Haiti to date.

With generous corporate and foundation support from Honeywell Hometown Solutions, United Airlines, Mitsubishi Heavy Industries America, Inc., Ball Corporation, The Lincy Foundation and many others, OpUSA sent eight air shipments in the first month following the quake—getting essential pharmaceuticals, medical, emergency and shelter supplies, generators and light towers, as well as medical personnel to partner agencies on the ground in Port-au-Prince, as well as the equally hard-hit city of Jacmel.

Operation USA is committed to the long-term recovery process in Haiti—with approximately \$2.4 million committed to recovery projects to date.



L'ATHLETIQUE D'HAITI

Run by 2007 "CNN Hero" Bobby Duval, L'Athletique d'Haiti is an after-school sports program that serves children in Oite Goleil and Bel Air, the poorest slums in Port-au-Prince. Following the hurricanes of 2006, OpUSA built a children's feeding

center at LADH, which included a kitchen and cafeteria for 450. Those structures survived the earthquake and are now the core of a much larger emergency program—feeding and providing shelter for over 600 families that have come to live on the LADH soccer fields following the quake. OpUSA provided a series of grants for emergency food in the first weeks following January 12—and continues to support the terrific work being done at LADH.

CHILE

Following the massive 8.8 earthquake—and ensuing tsunami—that hit Chile in February, Operation USA has partnered with Un Techo Para Chile, a Chilean volunteer-based non-profit that specializes in the construction of transitional homes.

Through this partnership, Operation USA rebuilt the library in Coliumo, one of the neighborhoods identified as badly affected by the quake. OpUSA has also joined the campaign, A Boat for Chile, a public-private partnership developed in cooperation with the Chilean government to restore economic stability for fishermen impacted by the disaster. OpUSA funded repairs to damaged boats, alongside the purchase of new engines, allowing for a series of small communities to start to recover.

THE PHILIPPINES

The worst flooding in decades hit Manila with the onset of Typhoon Ketsana, locally known as "Typhoon Ondoy". The storm destroyed 80% of local health care infrastructure and affected hundreds of thousands. Operation USA responded rapidly, sending medical and water purification supplies.

FOCUSING ON THE NEEDS AT HOME

Operation USA has always set aside substantial amounts to provide to our fellow Americans. Over the past few years, nearly 50% of our work has been done here at home.

HEALTH CARE

With the economic downturn not abating, our support of nonprofit community health clinics has grown to be more pressing than ever. Operation USA's Clinics Supply Program provides, on average, more than \$5 million worth of materials to nonprofit health clinics each year. Partnering with manufacturers, distributors, wholesalers and retailers, donated products are provided to clinics, offsetting operational costs and therefore allowing an increased ability to serve their patients.

For over 28 years, Operation USA has provided supplies, equipment and medicines—free of charge—to community clinics and health centers throughout California. Since Hurricane Katrina, this program model has been expanded to meet new needs—and now provides supplies throughout the Gulf Coast region.

DISASTER CACHE CREATED

2009 saw the creation of Operation USA's Regional Preparedness Program which pairs disaster response protocols with a large cache of emergency supplies. Staged in our Port of Los Angeles warehouse, this disaster cache of emergency medical, shelter and infrastructure supplies was created to be ready for immediate deployment in the face of a disaster in Los Angeles, or beyond. Operation USA was gratified to have these supplies at the ready—and on our first air shipment headed to Haiti in January. The disaster supplies were funded by a grant from The Lincy Foundation.

A COMMITMENT TO EDUCATION

Education may be the single most cost-effective kind of aid—it opens minds and has a greater transformative effect than anything else.

HAITI

While the world's attention focused on the extensive damage done in Port-au-Prince, a catastrophe of parallel magnitude has unfolded on Haiti's southern coast in the city of Jacmel. As many as 70% of Jacmel's buildings were damaged or destroyed. Operation USA has focused a good portion of its relief and recovery efforts in Jacmel—knowing it can make a significant impact in this smaller and somewhat overlooked community.



One of the first projects to be confirmed is the rebuilding of the public school, *Ecole Nationale Jacob Martin Henriquez*. Operation USA has partnered with *Honeywell Hometown Solutions*, the philanthropic arm of *Honeywell Corporation*, to reconstruct this primary school that will serve over 400 students who couldn't otherwise afford to go to school. Architectural designs for the school were donated by global architectural firm *Gensler*. Seismic

specialist, *Miyamoto International* has also joined the project providing structural engineering services, construction supervision and training for the local workforce. Construction is well underway with the school scheduled to open in early 2011.

CHINA

Ceremonies were held commemorating the opening of the *Honeywell Baohe Primary School*, the second primary school Operation USA has rebuilt in Sichuan Province in response to the 2008 earthquake that devastated much of the area—including a staggering 7,000 schools. The new campus will benefit children from four nearby villages, giving them access to the most modern amenities and learning tools.

SRI LANKA

2009 saw the end to three decades of civil war in Sri Lanka, adding new challenges to those still impacted by the Tsunami. Operation USA has supported the construction of *The Visions Learning Center* in Colombo. Over 400 displaced children from the Northeast will benefit from this project, as well as countless other disadvantaged and deserving youth.

STAYING THE COURSE: RELIEF DONE RIGHT

The effects of man-made and natural disasters are not limited by time. Dedicated to rebuilding with commitment, Operation USA stays in the field long after many others leave.

SANTA ROSA, NICARAGUA

This year marks Operation USA's twelfth anniversary of working with *Santa Rosa*, a small village in northern Nicaragua that was greatly impacted by Hurricane Mitch in 1998. Development and agricultural projects undertaken in 2010 have increased the community's ability to be healthy, productive, and self-sustaining. New projects to reconstruct the local clinic and provide potable water are currently being developed.

NEW ORLEANS

It is now 5 years since Hurricanes Katrina and Rita hit New Orleans, creating the worst natural disaster in our nation's history. One of the most pressing, but less obvious problems created by a disaster of this magnitude is the rise of mental health issues. Operation USA's long-term commitment to an ongoing relief effort has been largely focused in this area, with specific attention to the needs of children. OpUSA is proud to continue to invest in these futures by supporting *The Awesome Girls Mentoring Program* and *The Children's Bureau of New Orleans*—two specialized programs that are designed to bring stability, safety, nurturing and mental health services to at-risk children.



CAMBODIA & VIETNAM

For now 31 years, Operation USA has maintained a presence in Southeast Asia, following the agency's maiden shipment of medical and relief supplies to the Vietnamese boat people in 1979. We continue to assist the poorest of the poor in the region through the work of *Mekong Plus*, a community development and micro-finance program which works to build livelihood opportunities in rural areas.



MATERIAL AID PROCUREMENT & SHIPPING

The January 12, 2010 earthquake that devastated Haiti was one of the few instances we have seen over our 31 years when a single disaster, like the Indian Ocean tsunami or Hurricane Katrina's destructive swipe at the Gulf states, dominated Operation USA's attention and much of our supply resources.

Operation USA began relief efforts with airlifts of medical teams and high-priority medications on corporate aircraft donated by Honeywell and Ball Corporation, followed by donated cargo shipments by United Airlines. Mitsubishi Heavy Industries America, Inc. donated generators and light towers, alongside underwriting the cost of airlifting their donation. 12 large generators were donated by Kubota Engines and seven purchased by the Kloiber Family Foundation. Sea container shipments followed.

Haiti donations for the year were over \$5 million, with items provided by: Affliction Clothing, American Apparel, American Regent, Apotex, Berry Plastics, Boy Scouts of Long Beach, Camss Shelters, Cardinal Health, Cascade Designs, Cedars-Sinai Medical Center, Dava Pharmaceuticals, Ears To Our World, Gregory Mountain Products, Haiti North America, Kaiser Permanente Hospitals, Masimo Corporation, Pacific Domes, Pelican Products, PL Developments, SeQual, Servicon, Solstice Neurosciences, Surgem, UCLA, UCP-Wheels For Humanity, Vitamin Angels and West-Ward Pharmaceuticals. USA Rice Federation donated funds to purchase American rice.

The value of all corporate and individual product donations was \$19,492,339 for the year 2009-2010. 178 shipments were made to nonprofit clinics and other institutions in the United States. Operation USA delivered aid to over 20 countries, including: Afghanistan, Armenia, Cambodia, Chad, Chile, Cuba, El Salvador, Ethiopia, Ghana, Honduras, India, Jamaica, Kenya, Lebanon, Mexico, Nicaragua, North Korea, Peru, The Philippines and Zimbabwe.

Operation USA's material aid program is made possible by the generous support of numerous corporate partners. This year, we highlight significant product donations from: American Soccer/SCORE, ConocoPhillips, Covidien, Globus Relief, Heart To Heart International, Kingsway Charities and World Vision.

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Annual Report 2010

Finances, Donors & Shipping Report



opusa.org

Operation USA

Operation USA (aka Operation California, Inc.)

Balance Sheet June 30, 2010

(with comparative totals for 2009)

ASSETS	2010	2009
Current Assets		
Cash	\$1,840,590	\$1,456,972
Accounts Receivable	3,838	-
Investment (Note E)	719,347	896,486
Inventory (Note A)	5,472,142	3,303,454
Prepaid Expenses	15,485	9,921
Total Current Assets	8,051,402	5,666,833
Equipment		
Office Furniture and Equipment	43,331	43,331
Computer Equipment	94,811	92,643
Leasehold Improvement	8,202	8,202
Other Equipment and Supplies	337,318	337,318
Less: Accumulated Depreciation	(108,511)	(86,532)
Total Property and Equipment	375,151	394,962
Other Assets		
Security Deposits	8,100	8,100
Total Assets	8,434,653	6,069,895
LIABILITIES & NET ASSETS	2010	2009
Current Liabilities		
Accounts payable	\$2,719	\$1,085
Total Current Liabilities	2,719	1,085
Net Assets		
Unrestricted	5,244,286	3,850,586
Temporarily Restricted	3,187,648	2,218,224
Total Net Assets	8,431,934	6,068,810
Total Liabilities and Net Assets	\$8,434,653	\$6,069,895

A complete audited financial statement is available upon request. Operation USA is a d.b.a. of Operation California, Inc.

Operation USA

Statement of Activities

Balances For the Year Ending June 30, 2010 (with comparative totals for 2009)

	2010			2009
	Unrestricted	Temporarily Restricted	Total	Total
SUPPORT & REVENUE				
Support				
Contributions/Individuals	\$410,287	\$1,082,267	\$1,492,554	\$496,027
Organizations	122,457	1,564,989	1,687,446	1,142,521
In-Kind Donations	19,492,339	-	19,492,339	12,431,164
Revenue				
Revenue - Interest	1,982	-	1,982	46,939
Revenue - Other	-	-	-	-
Unrealized Gain (Loss) on Investment	6,549	-	6,549	41,252
Net Asset Release from Restrictions	1,677,832	(1,677,832)	-	-
Total Support and Revenue	21,711,446	969,424	22,680,870	14,157,903
EXPENSES				
Program	2,490,476	-	2,490,476	2,014,521
Administrative	434,172	-	434,172	448,099
Fund Raising	69,447	-	69,447	128,265
In-Kind Contributions	17,323,651	-	17,323,651	12,720,164
Total Expenses	20,317,746	-	20,317,746	15,311,049
Increase (Decrease) in Net Assets	1,393,700	969,424	2,363,124	(1,153,148)
Net Assets, Beginning of Year	3,850,586	2,218,224	6,068,810	7,221,956
Net Assets, End of Year	\$5,244,286	\$3,187,648	\$8,431,934	\$6,068,810

Note: These figures and all activities described in this report cover Operation USA's fiscal year, July 1, 2009 to June 30, 2010.



MAJOR CONTRIBUTORS

Operation USA is grateful to the donors who have sustained our organization throughout our 31-year history. We take this opportunity to acknowledge those individuals, foundations, corporations and organizations who provided essential support in the last year.

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